

## Short Term Rentals for Buckhorn #4

The following are estimates from experienced short-term rental companies along with their contact information. Neither the current or previous owner rented the residence.

### Invited Home

InvitedHome Projected Gross Income						
Season Name	Start Date	End Date	Nights In Period	Average Daily Rate	Est. Guest Occupancy	Est. Gross Income
New Years	01/01/19	01/06/19	6	\$3,999	3	\$11,997
Value Ski Early	01/07/19	01/17/19	11	\$1,444	4	\$5,777
MLK Day	01/18/19	01/21/19	4	\$1,784	3	\$5,352
Value Ski Late	01/22/19	02/14/19	24	\$1,529	10	\$15,291
Presidents Week	02/15/19	02/23/19	9	\$2,126	5	\$10,632
Peak Ski	02/24/19	03/01/19	6	\$1,664	3	\$4,992
Spring Break	03/02/19	03/31/19	30	\$1,849	10	\$18,490
Late Ski	04/01/19	04/21/19	21	\$1,614	3	\$4,842
Spring	04/22/19	05/24/19	33	\$699	0	\$0
Early Summer	05/25/19	06/30/19	37	\$749	6	\$4,496
Independence Day	07/01/19	07/07/19	7	\$1,199	5	\$5,994
Summer	07/08/19	09/08/19	63	\$999	24	\$23,976
Fall	09/09/19	11/23/19	76	\$629	2	\$1,258
Thanksgiving	11/24/19	12/01/19	8	\$1,699	4	\$6,796
Early Ski	12/02/19	12/21/19	20	\$1,529	3	\$4,587
Christmas	12/22/19	12/26/19	5	\$2,799	4	\$11,196
New Years	12/27/19	12/31/19	5	\$3,999	4	\$15,996
<b>Totals</b>			<b>365</b>	<b>\$1,631</b>	<b>93</b>	<b>\$151,672</b>

### Accommodations Vail Beaver Creek

Monthly	YTD-Goal	January	Feb - Low	Feb - High	March	July	August	Nov/Dec	December	Total
11,300	135,595	1,250	1,450	1,655	1,560	595	595	765	3,300	
		14	10	7	14	15	15	8	14	
\$11,300	\$135,595	\$17,500	\$14,500	\$11,585	\$21,840	\$8,925	\$8,925	\$6,120	\$46,200	\$135,595

### East West Resorts

While the performance can be skewed based on owner availability, snow and economic conditions, on average, a 5-bedroom there should perform between \$100,000 to \$125,000 on a gross annual revenue basis. This assumes no owner usage and availability over peak periods.

## Contact Information

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