

Slifer Smith

& Frampton

Real Estate

LIVE
LOCAL.

VILLA MONTANE R-221

RENTAL PROJECTION-INFORMATION

Information is based off actual rental numbers for 2015 for R-221 & R-210 (*a comparable property*) and actual numbers for 2016 for R-221. Both properties have heavy owner usage during peak season timeframes.

East West Resorts estimates that with no owner usage, 221 could generate approximately \$90,000 gross per year.

Split: 63% to Owner

Rental numbers provided by East West Resorts

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Beaver Creek

GUEST CONDO ACTIVITY

Local currency

Hotel date: 5/10/2017

Excluding comp owners and friends of owners Excluding comp Guest

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Report date : 1/1/2015 to 12/31/2015

RBON

OWN

REFR

WRES

CALL

REPL

Time : 9:10:03 AM

Brooks, Mallory : VM221

FOLIO#	ROOM TYPE	QTY		ROT. TYPE	ARRIVAL	DEPARTURE	GTD	NHT	TOTAL GROSS PERIOD			TOTAL GROSS STAY		SOURCE OF BUSINESS
		ADLT	CHILD						RENTAL	OWNER	NHT	RENTAL	OWNER	
253387	VM3BR*4.5	1	0	OWN	12/27/2014	1/3/2015	Y	2	\$0.00	\$0.00	7	\$0.00	\$0.00	Owner
258016	VM3BR*4.5	1	0	CALL	1/4/2015	1/5/2015	Y	1	\$1,149.00	\$1,149.00	1	\$1,149.00	\$1,149.00	Individual Direct
256099	VM3BR*4.5	9	0	CALL	1/6/2015	1/13/2015	Y	7	\$5,067.20	\$5,067.20	7	\$5,067.20	\$5,067.20	Individual Wholesale
258508	VM3BR*4.5	4	0	CALL	1/16/2015	1/19/2015	Y	3	\$3,867.00	\$3,867.00	3	\$3,867.00	\$3,867.00	Individual Direct
253183	VM3BR*4.5	3	0	CALL	1/30/2015	2/16/2015	Y	17	\$10,846.00	\$10,846.00	17	\$10,846.00	\$10,846.00	Group Direct
258985	VM3BR*4.5	6	0	CALL	2/25/2015	3/1/2015	Y	4	\$3,014.52	\$3,014.52	4	\$3,014.52	\$3,014.52	Individual Wholesale
257808	VM3BR*4.5	6	0	CALL	3/7/2015	3/13/2015	Y	6	\$10,974.00	\$10,974.00	6	\$10,974.00	\$10,974.00	Individual Travel Agent
256434	VM3BR*4.5	2	3	CALL	3/13/2015	3/21/2015	Y	8	\$14,632.00	\$14,632.00	8	\$14,632.00	\$14,632.00	Individual Travel Agent
256773	VM3BR*4.5	1	0	OWN	3/21/2015	3/27/2015	Y	6	\$0.00	\$0.00	6	\$0.00	\$0.00	Guest of Owner
259523	VM3BR*4.5	2	0	WRES	3/30/2015	4/5/2015	Y	6	\$3,034.00	\$3,034.00	6	\$3,034.00	\$3,034.00	Online Booking - Travel Agent
261366	VM3BR*4.5	4	2	CALL	6/14/2015	6/21/2015	Y	7	\$1,960.00	\$1,960.00	7	\$1,960.00	\$1,960.00	Group Direct
261589	VM3BR*4.5	4	0	CALL	7/2/2015	7/6/2015	Y	4	\$1,736.00	\$1,736.00	4	\$1,736.00	\$1,736.00	Individual Direct
262743	VM3BR*4.5	3	2	CALL	7/15/2015	7/18/2015	Y	3	\$1,277.00	\$1,277.00	3	\$1,277.00	\$1,277.00	Individual Direct
261253	VM3BR*4.5	1	0	OWN	8/1/2015	8/15/2015	Y	14	\$0.00	\$0.00	14	\$0.00	\$0.00	Owner
264336	VM3BR*4.5	1	0	OWN	10/2/2015	10/4/2015	Y	2	\$0.00	\$0.00	2	\$0.00	\$0.00	Owner
264522	VM3BR*4.5	1	0	OWN	10/16/2015	10/18/2015	Y	2	\$0.00	\$0.00	2	\$0.00	\$0.00	Guest of Owner
265501	VM3BR*4.5	1	0	CALL	11/30/2015	12/1/2015	Y	1	\$0.00	\$0.00	1	\$0.00	\$0.00	Complimentary
263987	VM3BR*4.5	1	0	CALL	12/3/2015	12/7/2015	Y	4	\$2,677.00	\$2,677.00	4	\$2,677.00	\$2,677.00	Individual Direct
261631	VM3BR*4.5	2	4	CALL	12/19/2015	12/26/2015	Y	7	\$10,634.40	\$10,634.40	7	\$10,634.40	\$10,634.40	Individual Wholesale
261254	VM3BR*4.5	1	0	OWN	12/26/2015	1/2/2016	Y	6	\$0.00	\$0.00	7	\$0.00	\$0.00	Owner
Sub-Total		54	11					110	\$70,868.12	\$70,868.12				

PLEASE NOTE:

Beaver Creek

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RBON

OWN

REFR

WRES

CALL

REPL

Time : 1:55:39 PM

████████████████████: VM210

FOLIO#	ROOMTYPE	QTY ADLT	QTY CHILD	ROT. TYPE	FROM	TO	GTD NHT	TOTAL GROSS PERIOD		TOTAL GROSS STAY		SOURCE OF BUSINESS
								RENTAL	OWNER	NHT	RENTAL	
253477	VM3BR*4	1	0	OWN	1/ 1/2015	1/ 3/2015	Y 3	\$0.00	\$0.00			Guest of Owner Individual
255751	VM3BR*4	1	0	CALL	1/ 4/2015	1/11/2015	Y 8	\$8,512.00	\$8,512.00			
255677	VM3BR*4	4	0	CALL	1/15/2015	1/21/2015	Y 7	\$6,754.00	\$6,754.00			Travel Agent Individual
258827	VM3BR*4	4	0	CALL	2/ 4/2015	2/ 7/2015	Y 4	\$4,756.00	\$4,756.00			Direct Individual
259813	VM3BR*4	1	0	OWN	2/ 8/2015	2/12/2015	Y 5	\$0.00	\$0.00			Direct Guest of Owner
256752	VM3BR*4	2	0	WRES	2/28/2015	3/ 6/2015	Y 7	\$6,044.09	\$6,044.09			Individual Wholesale
257807	VM3BR*4	4	3	CALL	3/ 7/2015	3/12/2015	Y 6	\$9,954.00	\$9,954.00			Individual Travel Agent
257001	VM3BR*4	6	0	CALL	3/14/2015	3/20/2015	Y 7	\$10,451.70	\$10,451.70			Individual Direct
259629	VM3BR*4	2	0	WRES	3/22/2015	3/27/2015	Y 6	\$9,954.00	\$9,954.00			Rezforce
257775	VM3BR*4	1	0	OWN	3/28/2015	4/ 4/2015	Y 8	\$0.00	\$0.00			Guest of Owner
259841	VM3BR*4	8	0	CALL	6/15/2015	6/20/2015	Y 6	\$1,678.00	\$1,678.00			Group Direct
262408	VM3BR*4	5	0	CALL	6/21/2015	6/27/2015	Y 7	\$1,960.00	\$1,960.00			Individual Direct
262100	VM3BR*4	5	0	CALL	7/ 2/2015	7/ 6/2015	Y 5	\$1,716.00	\$1,716.00			Individual Direct
262395	VM3BR*4	5	1	CALL	7/20/2015	7/23/2015	Y 4	\$1,308.80	\$1,308.80			Individual Direct
262936	VM3BR*4	1	0	OWN	7/24/2015	7/28/2015	Y 5	\$0.00	\$0.00			Direct Guest of Owner
262911	VM3BR*4	6	0	CALL	7/30/2015	8/ 7/2015	Y 9	\$2,873.25	\$2,873.25			Vacation Home Rentals
262118	VM3BR*4	6	0	CALL	8/ 8/2015	8/19/2015	Y 12	\$4,046.40	\$4,046.40			Vacation Home Rentals
260894	VM3BR*4	1	0	OWN	12/21/2015	12/31/2015	Y 11	\$0.00	\$0.00			Guest of Owner
Sub-Total		63	4				120	\$70,008.24	\$70,008.24			

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Brooks, Mallory : VM221

FOLIO#	ROOM TYPE	QTY ADLT	QTY CHILD	ROT. TYPE	ARRIVAL	DEPARTURE	GTD	NHT	TOTAL GROSS PERIOD			TOTAL GROSS STAY		SOURCE OF BUSINESS
									RENTAL	OWNER	NHT	RENTAL	OWNER	
261254	VM3BR*4.5	1	0	OWN	12/26/2015	1/2/2016	Y	1	\$0.00	\$0.00	7	\$0.00	\$0.00	Owner
265440	VM3BR*4.5	2	0	WRES	1/7/2016	1/12/2016	Y	5	\$3,852.80	\$3,852.80	5	\$3,852.80	\$3,852.80	Individual Wholesale
266404	VM3BR*4.5	7	0	WRES	1/21/2016	1/24/2016	Y	3	\$3,667.00	\$3,667.00	3	\$3,667.00	\$3,667.00	Online Booking - Individual Gst
262757	VM3BR*4.5	1	0	OWN	1/31/2016	2/4/2016	Y	4	\$0.00	\$0.00	4	\$0.00	\$0.00	Guest of Owner
266638	VM3BR*4.5	4	0	CALL	2/11/2016	2/14/2016	Y	3	\$6,477.00	\$6,477.00	3	\$6,477.00	\$6,477.00	Individual Direct
261869	VM3BR*4.5	6	0	CALL	2/14/2016	2/19/2016	Y	5	\$10,795.00	\$10,795.00	5	\$10,795.00	\$10,795.00	Individual Travel Agent
263315	VM3BR*4.5	1	0	OWN	2/21/2016	2/27/2016	Y	6	\$0.00	\$0.00	6	\$0.00	\$0.00	Guest of Owner
267043	VM3BR*4.5	2	0	CALL	3/11/2016	3/16/2016	Y	5	\$7,316.00	\$7,316.00	5	\$7,316.00	\$7,316.00	Individual Wholesale
267488	VM3BR*4.5	3	3	CALL	3/19/2016	3/25/2016	Y	6	\$10,425.30	\$10,425.30	6	\$10,425.30	\$10,425.30	Individual Direct
269611	VM3BR*4.5	1	0	OWN	6/9/2016	6/11/2016	Y	2	\$0.00	\$0.00	2	\$0.00	\$0.00	Guest of Owner
268786	VM3BR*4.5	1	0	CALL	6/30/2016	7/5/2016	Y	5	\$1,388.80	\$1,388.80	5	\$1,388.80	\$1,388.80	Individual Wholesale
269360	VM3BR*4.5	7	0	CALL	7/13/2016	7/17/2016	Y	4	\$1,736.00	\$1,736.00	4	\$1,736.00	\$1,736.00	Individual Direct
270147	VM3BR*4.5	2	0	WRES	7/19/2016	7/24/2016	Y	5	\$1,686.00	\$1,686.00	5	\$1,686.00	\$1,686.00	Online Booking - Individual Gst
268042	VM3BR*4	1	0	OWN	7/24/2016	8/1/2016	Y	8	\$0.00	\$0.00	8	\$0.00	\$0.00	Owner
270612	VM3BR*4	4	0	CALL	8/4/2016	8/8/2016	Y	4	\$1,061.60	\$1,061.60	4	\$1,061.60	\$1,061.60	Individual Wholesale
270216	VM3BR*4	5	0	CALL	8/8/2016	8/15/2016	Y	7	\$2,043.20	\$2,043.20	7	\$2,043.20	\$2,043.20	Individual Wholesale
271247	VM3BR*4	1	0	OWN	9/12/2016	9/13/2016	Y	1	\$0.00	\$0.00	1	\$0.00	\$0.00	Owner
269152	VM3BR*4	3	0	CALL	9/14/2016	9/18/2016	Y	4	\$1,736.00	\$1,736.00	4	\$1,736.00	\$1,736.00	Individual Direct
270969	VM3BR*4	1	0	OWN	10/14/2016	10/16/2016	Y	2	\$0.00	\$0.00	2	\$0.00	\$0.00	Owner
271070	VM3BR*4	4	0	CALL	11/22/2016	11/26/2016	Y	4	\$2,277.00	\$2,277.00	4	\$2,277.00	\$2,277.00	Individual Direct
Sub-Total		57	3					84	\$54,461.70	\$54,461.70				

PLEASE NOTE: